

## 12 Quick Tips To Search Google Like An Expert

If you're like me, you probably use Google many times a day. But, chances are, unless you are a technology geek, you probably still use Google in its simplest form. If your current use of Google is limited to typing a few words in, and changing your query until you find what you're looking for, then I'm here to tell you that there's a better way – and it's not hard to learn. On the other hand, if you *are* a technology geek, and can use Google like the best of them already, then I suggest you bookmark this article of Google search tips. You'll then have the tips on hand when you are ready to pull your hair out in frustration when watching a neophyte repeatedly type in basic queries in a desperate attempt to find something.

The following Google search tips are based on my own experience and things that I actually find useful. The list is by no means comprehensive. But, I assure you that by learning and using the 12 tips below, you'll rank up there with the best of the Google experts out there. I've kept the descriptions of the search tips intentionally terse as you're likely to grasp most of these simply by looking at the example from Google anyways.

## 12 Expert Google Search Tips

### 1. **Explicit Phrase:**

Lets say you are looking for content about internet marketing. Instead of just typing *internet marketing* into the Google search box, you will likely be better off searching explicitly for the phrase. To do this, simply enclose the search phrase within double quotes.

Example: "internet marketing"

### 2. **Exclude Words:**

Lets say you want to search for content about internet marketing, but you want to exclude any results that contain the term *advertising*. To do this, simply use the "-" sign in front of the word you want to exclude.

Example Search: internet marketing -advertising

### 3. **Site Specific Search:**

Often, you want to search a specific website for content that matches a certain phrase. Even if the site doesn't support a built-in search feature, you can use Google to search the site for your term. Simply use the "site:somesite.com" modifier.

Example: "internet marketing" site:www.smallbusinesshub.com

### 4. **Similar Words and Synonyms:**

Let's say you are want to include a word in your search, but want to include

results that contain similar words or synonyms. To do this, use the "~" in front of the word.

Example: "internet marketing" ~professional

5. **Specific Document Types:**

If you're looking to find results that are of a specific type, you can use the modifier "filetype:". For example, you might want to find only PowerPoint presentations related to internet marketing.

Example: "internet marketing" filetype:ppt

6. **This OR That:**

By default, when you do a search, Google will include all the terms specified in the search. If you are looking for any one of one or more terms to match, then you can use the OR operator. (Note: The OR has to be capitalized).

Example: internet marketing OR advertising

7. **Phone Listing:**

Let's say someone calls you on your mobile number and you don't know how it is. If all you have is a phone number, you can look it up on Google using the phonebook feature.

Example: phonebook:617-555-1212 (note: the provided number does not work – you'll have to use a real number to get any results).

8. **Area Code Lookup:**

If all you need to do is to look-up the area code for a phone number, just enter the 3-digit area code and Google will tell you where it's from.

Example: 617

9. **Numeric Ranges:**

This is a rarely used, but highly useful tip. Let's say you want to find results that contain any of a range of numbers. You can do this by using the X.Y modifier (in case this is hard to read, what's between the X and Y are two periods. This type of search is useful for years (as shown below), prices or anywhere where you want to provide a series of numbers.

Example: president 1940..1950

10. **Stock (Ticker Symbol):**

Just enter a valid ticker symbol as your search term and Google will give you the current financials and a quick thumb-nail chart for the stock.

Example: GOOG

**11. Calculator:**

The next time you need to do a quick calculation, instead of bringing up the Calculator applet, you can just type your expression in to Google.

Example: 48512 \* 1.02

**12. Word Definitions:**

If you need to quickly look up the definition of a word or phrase, simply use the "define:" command.

Example: define:plethora

Hope this list of Google search tips proves useful in your future Google searches. If there are any of your favorite Google expert power tips that I've missed, please feel free to share them in the comments.

Posted by Dharmesh Shah on Mon, Mar 05, 2007 @ 10:15 AM

## COMMENTS

Converter: 72F in C (arguably this is a variation of Calculator)

posted on Monday, March 05, 2007 at 10:59 AM by [Zoli Erdos](#)

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"time in tokyo" or any other major city displays the current local time there.

posted on Monday, March 05, 2007 at 2:12 PM by Jeff

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Answer to Life, the Universe and Everything

posted on Monday, March 05, 2007 at 2:44 PM by [Rob](#)

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You can also use || instead of OR

posted on Monday, March 05, 2007 at 3:30 PM by Why are name and email address fields mandatory

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Currency converter: 100 GBP in USD

posted on Monday, March 05, 2007 at 3:31 PM by [Perry Ismangil](#)

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The conversion feature works for a whole host of things: "100cm in inches", "100us gallons in uk gallons", "100bar in psi", etc.

posted on Monday, March 05, 2007 at 4:45 PM by Gert Frobe

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Answer to Life, the Universe and Everything + 2

posted on Monday, March 05, 2007 at 5:52 PM by [huvanile](#)

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los angeles: info  
Information in wikipedia

posted on Monday, March 05, 2007 at 7:44 PM by [AJ](#)

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In case it's hard to understand, for the site search insert the following:  
site:smallbusinesshub.com Google Tips all on one line except you can change the website  
and "Google Tips" to whatever your looking for. Have a nice day!

posted on Monday, March 05, 2007 at 8:14 PM by [Mr. Monkey](#)

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I also use quite frequently the "inurl:google.com" command for when there is not a  
definitive website.

posted on Monday, March 05, 2007 at 8:28 PM by Anon

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jefe... do you know what a plethora is? why guapo? i would just like to know, if you  
know... what it is to have a plethora.

posted on Monday, March 05, 2007 at 10:25 PM by [inka](#)

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jefe... do you know what a plethora is? why guapo? i would just like to know, if you  
know... what it is to have a plethora.

posted on Monday, March 05, 2007 at 10:26 PM by [inka](#)

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you can also search google from your cell phone by sending a search query to 466-45  
(goo-gl). they send you what appears to be the top result back as another text message.  
and all of the tips from above i have tried have worked.

posted on Monday, March 05, 2007 at 10:57 PM by abacus53

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It's obvious to many, but some don't realize that if you click a search result and find a  
dead link or a removed page, go back to the Google search page and click on "cache",  
you'll get the content of the page as stored by Google. This page will expire after some  
time to save it if you need it.

posted on Monday, March 05, 2007 at 11:28 PM by critter

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Good tips Dharmesh. A lot of people don't realize that you can see your complete search history if you are logged into your Google account when searching. This is useful when you remember that you found something interesting through Google search "the other day" but just can't seem to find it now.

posted on Tuesday, March 06, 2007 at 12:58 AM by [Scott Meade](#)

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Regarding Numeric ranges, you can use a lesser known feature called "Google Sets" that allows to create a range of values. <http://labs.google.com/sets>

posted on Tuesday, March 06, 2007 at 1:24 AM by [Ravi Kumar](#)

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Also check out "<http://www.google.com/patents>" for some interesting results.

posted on Tuesday, March 06, 2007 at 2:05 AM by [Scott Meade](#)

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i always use the "" to select a phrase [www.hipipodgear.com](http://www.hipipodgear.com)

posted on Tuesday, March 06, 2007 at 4:55 AM by peter

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"weather (zip code)" for the forecast in your area ex. "weather 20500"

posted on Tuesday, March 06, 2007 at 10:12 AM by Ryan

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Great tips. I didn't know google was such a powerful tool.

posted on Tuesday, March 06, 2007 at 11:21 AM by [kamy](#)

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Check out the Google Cheat Sheet for all these tips and more:  
<http://www.google.com/help/cheatsheet.html>

I use the link: operator to find what sites link to a particular website (ex. link:[www.smallbusinesshub.com](http://www.smallbusinesshub.com)), although sometimes the results are very incomplete.

Also, just to extend what Ryan said, you can use weather <city name> if you don't know the zip.

posted on Tuesday, March 06, 2007 at 12:36 PM by [Kale](#)

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<http://www.google.com/intl/en/help/features.html> everything you need to know is in there.

posted on Tuesday, March 06, 2007 at 12:59 PM by rahul

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Great tips. I'm already using some of them (1,3, 5 and 6), but the rest are quite new (and some of them very interesting). Also thanks to those who have posted comments pointing out interesting places to look for more information. Thanks.

posted on Tuesday, March 06, 2007 at 1:48 PM by [Michael](#)

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"weather in Detroit" gives the current weather of Detroit, Michigan.

posted on Tuesday, March 06, 2007 at 3:44 PM by friend

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Great article, let me suggest <http://www.crossengine.com>, where you can directly query multiple Google services from an intuitive online dashboard.

posted on Tuesday, March 06, 2007 at 4:29 PM by [Juan](#)

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OOPS! Sorry for the html tags in my last comment, just follow this link then:  
<http://www.crosseengine.com>

posted on Tuesday, March 06, 2007 at 4:37 PM by [Juan](#)

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Please ignore -once again- my last comment (shame on me!, what am I thinking??) , the correct URL is <http://www.crossengine.com> ,

posted on Tuesday, March 06, 2007 at 4:44 PM by [Juan](#)

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For all of the above and much much more. You can log into <http://www.google.com> Very useful link!!! Try it for yourself. You won't regret it. I promise

posted on Tuesday, March 06, 2007 at 5:51 PM by Raam Raam

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Since I do a lot of Googling for local news...I find searchg "blogs" often gives me more news than just searching "news." Also search videos and photos, etc. - and follow the links.

Good tips here, btw

posted on Wednesday, March 07, 2007 at 1:37 PM by liketoseenameinprint

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woo...nice tricks..always had a prob searching for the weather

posted on Wednesday, March 07, 2007 at 2:40 PM by ibz

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Very handy info - thanks

posted on Thursday, March 08, 2007 at 11:27 AM by Robert Schlueter

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Very handy info - thanks

posted on Thursday, March 08, 2007 at 11:27 AM by Robert Schlueter

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Can't figure out what to make for dinner? Type in the contents of your fridge and Google will display recipes.

posted on Thursday, March 08, 2007 at 3:27 PM by Steve

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I like what I see; lots of traffic comes to <http://www.PhotoHand.com> through google image searches - Another useful part of the sites to be optimized.

posted on Thursday, March 08, 2007 at 9:23 PM by [PH](#)

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I like what I see; lots of traffic comes to <http://www.PhotoHand.com> through google image searches - Another useful part of the sites to be optimized.

posted on Thursday, March 08, 2007 at 9:24 PM by [PH](#)

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Very nice and handy info... thanks a lot

posted on Friday, March 09, 2007 at 3:00 AM by [Stello](#)

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It's really usefully tips and trick.  
Thanks

posted on Friday, March 09, 2007 at 3:57 PM by [IndoDX](#)

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proof of Gods existance Religion is a control mechanism America will bring upon the worlds demise/destruction dont watch tv/ educate yourself somebody stop america, please

posted on Saturday, March 10, 2007 at 2:22 AM by mash

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Just a little bit off topic? Also learn to use punctuation. The odd full stop stops you from coming across as a crazy street person shouting to anyone who walks by; 'AMERICA-WILL-DESTROY-THE-WORLD-THE-HAIR-IN-MY-NOSE-IS-PLOTTING-TO-KILL-US-THAT'S-WHY-I'M-WEARING-MY-FOIL-HAT!' 'EPISTOTLE! HAHAAHAHAHAHAHAHAHAH!' Get a grip.

posted on Saturday, March 10, 2007 at 11:51 AM by Afromonkey0

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Dude, lay off the drugs. And if you're not on drugs, then perhaps you should be!

posted on Sunday, March 11, 2007 at 3:33 AM by skaffen

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hi, I was having difficulty with google when I was searching for animal planet ( gorillas in captivity) but I always got men with this name ,strange isn't it?

posted on Sunday, March 11, 2007 at 11:49 AM by [miri helgesen](#)

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try 'gorillas in captivity site:[www.whatevertvnetworkthatshowison.com](http://www.whatevertvnetworkthatshowison.com)'  
thn you'll only get results from that site

posted on Sunday, March 11, 2007 at 5:16 PM by Afromonkey0

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try 'gorillas in captivity site:[www.whatevertvnetworkthatshowison.com](http://www.whatevertvnetworkthatshowison.com)'  
thn you'll only get results from that site

posted on Sunday, March 11, 2007 at 5:16 PM by Afromonkey0

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great to know... really useful.. thanks

posted on Sunday, March 11, 2007 at 10:53 PM by [Pachard](#)

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Enjoyed the information. Thank you

posted on Sunday, March 11, 2007 at 11:01 PM by [Peter](#)

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useful information.....thanks!!!!!!

posted on Tuesday, March 13, 2007 at 9:26 AM by Sujeeth

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get try for kooldesktop it comes [www.kooldesktop.com](http://www.kooldesktop.com) world top humour video site

posted on Wednesday, March 14, 2007 at 4:49 PM by seema

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very useful - thanks

posted on Monday, March 19, 2007 at 11:11 AM by ira bernstein

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also Google can tell where are your socks :) Just ask him

posted on Monday, March 19, 2007 at 11:29 AM by Toe

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Great Indian Bollywood unsensor scenes here for free  
<http://www.toppk.com/in.php?ID=852>

posted on Wednesday, April 11, 2007 at 5:47 AM by cheema



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Cool Tips!.... I search the web with <http://www.intelways.com>

posted on Sunday, July 15, 2007 at 8:38 PM by Peter

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I'm a designer. I've some "power short-cut" keystrokes while using the design software. However, there are many other useful short-cut keys that can't often used. I print them out in case I need them. Your article is like "power Google search short-cut". I'll print them for reference too. Thanks! Sherman

posted on Friday, August 24, 2007 at 12:11 AM by [Small Business Web Design \(Singapore\)](#)

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Great point, Dharmesh.

posted on Friday, September 28, 2007 at 3:18 PM by [Brian P Halligan](#)

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Excellent tips , thanks for your help

posted on Sunday, November 04, 2007 at 10:41 AM by [Carlos F Muñoa](#)

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Hey - thanks for tip #09 - its new for me. This tip generates useful results also in the .de version of google - for example "Bundeskanzler 1950..1960". Try it ;-)  
Greetings from Germany,  
Markus

posted on Sunday, November 04, 2007 at 6:47 PM by [MarkusK](#)

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Thanks for the tips, this has also helped me to get my google ads campaign together for my new website [www.sportingconnections.com](http://www.sportingconnections.com) as it helps me decide what keywords people might be searching for

posted on Thursday, November 15, 2007 at 1:40 AM by [Oscar](#)

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Well said...

Thanks  
Arabinda

posted on Wednesday, November 28, 2007 at 5:24 AM by Arabinda Das

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Wow! That was very informative. Learned a lot more about Google search. 2, 4, 5, 9, 11, 12 -- I never knew about these. Thanks for the posting.

posted on Wednesday, November 28, 2007 at 12:22 PM by [Pran Kurup](#)

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Nice list! Sometimes it's helpful to click the "Advanced Search" button and change the language or region the pages are coming from (though I don't think there's a way to specify that by your query) Also `allintitle:[your query]` or `allinanchor:[your query]` are helpful when you get a ton of crap in your search, or you think the keywords you're using are liable to be in the title or links to the page (as opposed to the body of the page you're looking for). Last, if you find your query has a lot of little words (at, the, is) but they are important to your search, put a + sign in front of them and Google will make sure to match them instead of throwing them out.

posted on Friday, November 30, 2007 at 3:56 PM by Baker

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"1 meter= ?inches" you can use any other variations.

posted on Thursday, December 13, 2007 at 9:42 PM by [Freed](#)

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Hellow.. thank you for your tips how to search in google like an expert.. but I want to know, how about if we want to search more than 1 filetype in google? thank you very much..

posted on Friday, December 14, 2007 at 4:21 PM by [sesha\\_wa\\_ai](#)

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typing :lyric after a song title in your search will generally yield the lyrics to almost any song, for instance:  
supercalifragilistic :lyric  
of course if there's more than one song with the same name you might be able to narrow it down a bit more with the addition of a few words from the song that are less common

posted on Sunday, December 30, 2007 at 1:13 PM by [bigbrian-nc.com](#)

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Cool tips and nice Blog.

posted on Sunday, January 06, 2008 at 4:10 PM by [ddayse123](#)

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I would recommend <http://www.zipcodesmapped.com/> for any US zip code map. You can use this to find any US zip code maps. You can search by (City, State OR Zip). they have all the maps showing zip codes and major mile streets in all of the united states. The service is free. Search for five Digit Zip Code and find the Maps for all 50 states. A Free ZIP Code Finder which can do wonders for you.

posted on Tuesday, January 08, 2008 at 11:49 PM by [US zip code map](#)

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One other cool Google trick is to limited your search to include faces only. You can do it via the advanced options. Discuss other tricks here - <http://www.search1x.com> !

posted on Thursday, January 24, 2008 at 10:55 PM by [Felix](#)

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we want more google tips!  
<http://www.freshmedia.gr>

posted on Monday, January 28, 2008 at 5:49 AM by [masmax](#)

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Nice tips. Thanks for sharing.

posted on Saturday, February 09, 2008 at 10:02 AM by [Healthbase](#)

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Lame rewrite of Google's own help pages:  
<http://www.google.com/support/bin/static.py?page=searchguides.html&ctx=basics>  
<http://www.google.com/support/bin/static.py?page=searchguides.html&ctx=advanced>  
Half of the comments here are just as bad.  
C'mon people, put some effort in your oh-so-subtle SEO optimization efforts...

posted on Tuesday, February 12, 2008 at 10:03 AM by [alphadog](#)

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Hey, this works. Not everyone knows everything. SO what if Google offers them in their help pages - who looks? Thanks for putting them together.

posted on Wednesday, February 13, 2008 at 10:29 AM by [DAvid](#)

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Advanced Google – A Recruiter’s Cheat Sheet

- Keywords must be unique to the required skills. Order keywords by most relevant first. Use quotes for “phrase searches.”
- Use four to eight keywords. Copy the search string exactly, change only keywords. Use no spaces after “~” “-“ and “.”
- Limit the search construct to five Booleans, less if including commands. The best approach is one delivering 40 to 120 results.

TYPE OF SEARCH COPY AND PASTE EVERYTHING AFTER THE >>: INTO GOOGLE - REPLACE UNDERLINED FIELDS WITH YOUR OWN TERMS

Just Resumes

>>: keyword keyword keyword (inurl:resume | intitle:resume)

>>: keyword keyword keyword ~resume (me | my) ~job

>>: keyword keyword keyword (ext:pdf | ext:doc | ext:rtf) ~resume ~jobs

>>: keyword keyword keyword ~resume -ext:htm -ext:html ~jobs

[Append a zip code NumRange to any of the above and instantly localize your search results. Example:  
”ASIC Embedded (inurl:resume | intitle:resume) 30002..31999” returns only results in GA]

Personal

Homepages

>>: keyword (intitle:favorites | intitle:bookmarks | inurl:favorites | inurl:bookmarks)

>>: keyword keyword site:members.aol.com resume

[Try replacing members.aol.com with tripod.com, angelfire.com, fortunecity.com, geocities.com,

webpages.charter.net, ourworld.compuserve.com, home.earthlink.net, home.mindspring.com, home.comcast.net, home.att.net, bellsouth.net, qwest.net, freeservers.com, or use any ISP or host!]

Employee

Homepages

>>: site:members.aol.com @companydomain.com

[Use the e-mail domain of any target company, i.e.: @cisco.com. Also try replacing members.aol.com as above]

>>: keyword keyword intext:CompanyDomain.com -site:CompanyDomain.com (me | my)

>>: keyword keyword intext:CompanyDomain.com contact=me

Association

Membership

>>: AssociationName contact=me also try >>: site:AssociationSite.org (chair | agenda | keynote)

>>: site:AssociationSite.org (filetype:doc | filetype:ppt | filetype:xls) ~contact

>>: AssociationName (~directory | ~contact) (inurl:member | intitle:member)

Alumni

>>: "CompanyName" keyword (directory | contact) (inurl:alumni | intitle:alumni)

>>: "CompanyName" worked contact=me also try intext:CompanyDomain.com my=job ~contact

>>: ~contact (@CompanyDomain.com | intext:CompanyDomain.com) (inurl:alumni | intitle:alumni)

Mailing List

Archives

>>: keyword keyword archive (inurl:list | inurl:mail | intitle:list | intitle:mail)

>>: keyword keyword (index=\*mail | index=\*archive) also try >>: keyword keyword thread index

>>: keyword keyword inurl:msgid also try >>: keyword keyword +to +from subject date sender

>>: keyword keyword (outofoffice | out=\*office | out=\*==office) (thread | list | index)

[Note the above breaks rules including Googles max 10 rule. However, no more than two keywords can be added.

A third keyword will return an error. This search reveals contact info inadvertently left in "out of office" messages.]

Website Content

>>: site:[www.targetsite.com](http://www.targetsite.com) keyword [Searches all the content of that particular website]

>>: site:[www.targetsite.com](http://www.targetsite.com) filetype:ppt [Reveals documents from the site. Also try xls, doc, pdf, etc.]

Google Groups

>>: keyword insubject:RE group:\*keyword\* [finds discussion threads on your subject]

>>: keyword insubject:resume [finds actual resumes posted to Groups]

>>: keyword author:@CompanyDomain.com [finds messages posted from that company]

posted on Thursday, February 14, 2008 at 6:12 PM by chris recruiter

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Wildcards: Used to extend results when current results are too narrow.

~ (the “tilde”) [Finds synonyms | related words, acts like a fuzzy search]  
Ex: ~resume [Finds also resumes (plural), CV, Vitae, Curriculum Vitae and others]  
Ex: ~software [Finds also softwares, drivers, applications, shareware, etc.]  
Ex: ~job [Eliminates pages that don’t mention jobs, employment, career, etc.]

\* (word wildcard) [Placeholder for any word. For proximity search use in multiples: \* \* \* one word each]  
=\* (wildcard phrase search) [Ex: software=\*engineer finds software design engineer, software test engineer... and so on]

NumRange: Used to find ranges of numbers in sequence, like serial numbers and zip codes  
30002..31999 [Zip codes for GA: 30002 = Avondale Estates, 31999 =Columbus]  
Ex: product=\*manager intitle:resume 30002..31999

Title / URL: Finds pages with specific words contained in the document name | address  
intitle:resume [Finds the word “Resume” in the document name]  
inurl:resume [Finds the word “Resume” in the address of the page] HINT: USE BOTH with OR!

Link: Finds websites that contain links to a relevant website. Could be home pages, bios, associations, etc.  
link:[www.mit.edu](http://www.mit.edu) [Finds people who have links to MIT on their pages like grads, employees, suppliers, etc.]

\* Can’t be used with ANY Booleans or special commands

Site: Searches for content only within that target website.  
site:[www.anywebsite.com](http://www.anywebsite.com) [Ex. “site:[www.mit.edu](http://www.mit.edu) ~resume” finds resumes at the MIT domain]

Definitions: Used to find out the meaning of a term | acronym  
define:CDR [Displays various definitions for words and acronyms, i.e. Call Detail Records]

Groups Commands used with Groups.Google.com (a.k.a. Usenet, News Groups, or DejaNews)

insubject:resume [Displays news group messages with the subject “RESUME:”]  
group: [Displays news group messages from a specific group]  
author: [Displays news group messages from one particular author]  
Ex: author:@somecompany.com = shows only messages posted by people at that company

Web Alerts: Get search results via email daily | weekly  
<http://www.google.com/webalerts> [Enter search terms and email address, receive results]

File Type: Finds different kinds of documents that aren’t just HTML. (NOTE: Can be replaced with “ext:”)  
filetype:doc [Finds MS Word\* Documents like resumes]  
filetype:rtf [Finds MS Rich Text Documents, also a common resume format]  
filetype:pdf [Finds Adobe PDF Documents like resumes, bios, white papers]  
filetype:ppt [Finds MS PowerPoint\* Presentations - may reveal org structures]  
filetype:xls [Finds MS Excel\* Documents like membership lists, directories]  
filetype:txt [Finds Plain Text documents like resumes and email archives]

\* = When opening a found MS document don’t forget to view the File Properties!

posted on Thursday, February 14, 2008 at 6:17 PM by [chris recruiter](#)

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Very nice and handy info... thanks a lot

posted on Saturday, February 16, 2008 at 6:53 AM by [Rahul](#)

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jai shri krishna

posted on Friday, February 22, 2008 at 2:41 AM by [pawan mittal](#)

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Is there anything Google doesn't do?

posted on Monday, March 10, 2008 at 6:51 PM by Larry Bolton

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In today's competitive and cluttered market place, effective marketing is a challenge. New channels of marketing are discovered everyday and to stay competitive you have to leverage their power effectively. With our years of marketing expertise in all areas of internet and direct marketing, we offer you a range of consultancy services to make your marketing tasks hassle-free.

Salesbrowser B2B Marketing is in the business of connecting you with the right marketing audiences. Salesbrowser, a hi-technology company, managing databases of over 23 million B2B records will empower your organization to:

- Identify and enable more business more opportunities]
- ] Increase lead to deal conversion rates.
- Expedite the sales] & marketing cycle
- Improve sales productivity]

At Salesbrowser B2B Marketing, we are committed to providing you the best of our offerings with highest integrity. Sales Leads – Blood for any sales team. Companies are always on the lookout to acquire new customers before their competition does.

Outsourcing lead generation allows clients to optimize the efforts of their sales teams. We specialize in generating sales leads for our clients, thus allowing their sales team focus just on the closures rather than lead sourcing. Growth depends purely on client base.

Research has it that even loyal customers eventually use other suppliers. So, there's always a need for you to source out new customers – And that's exactly how we can be of help.

Please call me for a conference call to discuss various options to explore possibilities to increase your ROI in sales and marketing with an investment that can make a difference in your business! Restore your business with a perfect multi-channel email marketing lists.

If you should need any additional information, please let me know.

Thanks,

Marcus Devine

Business Lists & email Program Specialist

SalesBrowser

800.708.8031 / toll-free

281.657.6734 / office  
800.787.7154 / fax  
marcusd@salesbrowser.net  
[www.salesbrowser.net](http://www.salesbrowser.net)

posted on Tuesday, March 11, 2008 at 7:04 PM by [MARCUS DEVINE](#)

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That is a one beefy list to get your head around. My personal fav is allintitle: also works nicely for me is blog + requirements example seo.

posted on Sunday, March 16, 2008 at 4:08 AM by [search engine optimisation manchester](#)

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Cool tips.. Thanks for them..

BTW, tips 7 and 8 didn't work for me.. Tried my own phone number but didn't return anything..

posted on Monday, March 31, 2008 at 4:14 AM by [Healthbase](#)

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If you are looking for a specific phrase or search word that might appear in a long document such as in an article or research paper, click on the "cached" view of the listed page. Your search word will be highlighted in yellow, so you can quickly scan the page to see if it has relevant information.

posted on Friday, April 04, 2008 at 11:08 AM by [Paul Lavenhar](#)

<http://blog.hubspot.com/blog/tabid/6307/bid/1264/12-Quick-Tips-To-Search-Google-Like-An-Expert.aspx>